

## **Company**

Condair is the world's leading manufacturer of commercial and industrial humidification and evaporative cooling products and systems, setting standards with regard to energy efficiency and hygienic solutions.

Condair Turkey's target markets are Turkey and Turkic Countries with extensive focus on large scale projects that require experience and knowledge in engineering and planning.

[www.condair.com.tr](http://www.condair.com.tr)

## **Position: Sales Engineer**

### **Qualifications**

- B.S. in Mechanical or Industrial Engineering
- Advanced level of English
- Advanced planning skills
- Action oriented, strong interpersonal & communication skills, team work oriented
- Valid (B) Driver license and able to travel
- Sales experience in HVAC industry or Industrial Ventilation is preferred
- Residing in the European side of Istanbul

### **Job Description**

Implementation of sales and marketing activities within the company sales policies with the objectives to reach the profitable targets.

Sales Engineer is responsible for finding and developing projects and sales opportunities in selected markets, prepare and follow up the offers.

She or he should be achieving sales targets, managing relations with existing customers, developing customer portfolio and creating new customers.